

## POSITION SUMMARY

The Chief Executive Officer (CEO) will be responsible for strategically guiding the company's expansion and value creation efforts in the highly dynamic oil and gas sector. This individual will drive growth, operational efficiency, and stakeholder engagement, ensuring that the company remains competitive, innovative, and financially sound while maintaining the highest standards of health, safety, and environmental protection.

The CEO must possess a proven track record of growing and scaling businesses, particularly within the oil & gas, logistics, and infrastructure sectors. This role requires exceptional leadership, strategic planning, and business development expertise, along with the ability to navigate regulatory environments, forge key partnerships, and oversee major capital investments.

## KEY RESPONSIBILITIES

### STRATEGIC LEADERSHIP & BUSINESS GROWTH

- Lead the development and execution of corporate strategies aligned with business growth, market expansion, and operational excellence.
- Identify and pursue new revenue streams and service lines, including the expansion of warehousing facilities and rental space to support both existing and prospective clients.
- Spearhead large-scale infrastructure investments, ensuring alignment with future industry demands and Guyana's growing energy sector.
- Oversee financial management and capital allocation, optimizing profitability while ensuring sustainable long-term growth.
- Continuously assess market trends, competitor activities, and regulatory changes to inform strategic decision-making.

### OPERATIONAL EXCELLENCE & LOGISTICS MANAGEMENT

- Strengthen logistics, supply chain, and warehousing capabilities, ensuring cost efficiency and seamless service delivery to offshore exploration and production partners.
- Implement data-driven operational improvements to enhance efficiency, reduce downtime, and maximize asset utilization.
- Drive technological advancements in logistics and warehousing to increase automation and real-time tracking capabilities.
- Ensure compliance with local and international regulations, particularly in the areas of environmental impact, safety standards, and corporate governance.

### GOVERNMENT & STAKEHOLDER RELATIONS

- Establish and maintain strong relationships with government agencies, regulatory bodies, and industry stakeholders to advance business interests and ensure regulatory compliance.
- Represent the company in negotiations with joint venture partners, suppliers, and contractors, ensuring optimal commercial terms.
- Develop and maintain a positive corporate image, engaging with local communities and advancing corporate social responsibility initiatives.

### TEAM DEVELOPMENT & ORGANIZATIONAL CULTURE

- Build and lead a high-performing executive team, fostering a culture of accountability, innovation, and operational excellence.
- Drive leadership development and succession planning, ensuring the company has the talent pipeline needed to sustain long-term success.
- Foster a workplace environment that values safety, diversity, and employee well-being.

## SKILLS & EXPERIENCE

### CORE COMPETENCIES

- Strategic Visionary: Proven ability to define and execute growth strategies in a fast-evolving and highly regulated industry.
- Financial & Commercial Acumen: Expertise in budgeting, financial modeling, and investment decision-making to maximize shareholder value.
- Operational Expertise: Deep understanding of logistics, supply chain, and warehousing operations, particularly in support of offshore energy production.
- Stakeholder Management: Strong ability to engage and influence government agencies, regulators, and joint venture partners.
- Crisis & Risk Management: Skilled in navigating business risks, including regulatory, environmental, and financial challenges.

### QUALIFICATIONS

Graduate degree in Business Administration, Engineering, Logistics, Finance, or a related field from a recognized university. Advanced qualifications (e.g., MBA, CPA, PMP, or equivalent executive certifications) are highly preferred.

### EXPERIENCE

- Minimum 20 years of post-qualification experience, with at least 15 years in the oil & gas, logistics, or infrastructure industries.
- 10+ years in senior executive roles, demonstrating a track record of growing and scaling businesses.
- Experience in large-scale facility development, logistics management, and stakeholder relations within a complex, high-value operational environment.
- Proven ability to lead multi-disciplinary teams and manage cross-functional business units.
- Preference given to candidates with experience in reputable oil & gas service providers, logistics firms, or infrastructure development companies.

### ADDITIONAL CONSIDERATIONS

- A proactive, results-driven leader with high analytical capability and strong negotiation skills.
- Able to drive long-term value creation while balancing short-term operational needs.
- Deeply knowledgeable of the oil & gas sector, including Guyana's emerging energy landscape and regulatory frameworks.
- A strong communicator and diplomat, capable of managing relationships with government agencies, international partners, and industry regulators.

## APPLICATION SUBMISSION:

To successfully submit your application to us, please email your application and CV to our HR manager: [lilowtie.chintamani@gysbi.com](mailto:lilowtie.chintamani@gysbi.com)

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